



**NILE LOGISTICS**  
INTERNATIONAL  
نايل لوجيستيكس انترناشيونال

*IOR / EOR Service Profile*

## **Freight & Brokerage Services for the Global Technology/ Service Logistics Industry**

*Global IOR/ EOR Service  
Supply Chain Solutions*

*Import & Export Compliance  
Logistics Consultancy*



## OVERVIEW

Today, to meet the needs of Multinational Companies By providing a single organization to fulfill all Their Importer of Record (IOR) and Exporter of Record (EOR) requirements in their overseas business.



It is essential that you have a fiscal presence in the country in order to import goods. Unfortunately establishing such a presence has a number of Detractions.



By using our IOR/EOR service, you will be able to have goods enter the country without the costs and hassles associated with having your own corporate entity in that country – or the potential Exposure to customs/tax audits that may occur at any time in the following years.

1. The basic costs of establishing such an entity and the Continued running costs for that Entity – corporate, legal, taxa2on etc.
2. The corporate tax exposures that come from having an entity in the country. Tax authorities May look to obtain revenues from all operations that may be in any way linked with that Country (or even not linked with the country).
3. Foreign Companies in Egypt don't have the right to have an Import License based on Egyptian Law.

### Why you use IOR Service?

Critically an IOR does not normally take title to the goods, so they are only providing a service and do not have A Financial Interest in the good so they Play any part in the Sale/purchase of goods. This is a vital point as it means that they act as an independent representative. As such the authorities should not treat them as an 'agent' of a seller, and thus there is reduced risk of corporate tax exposures.

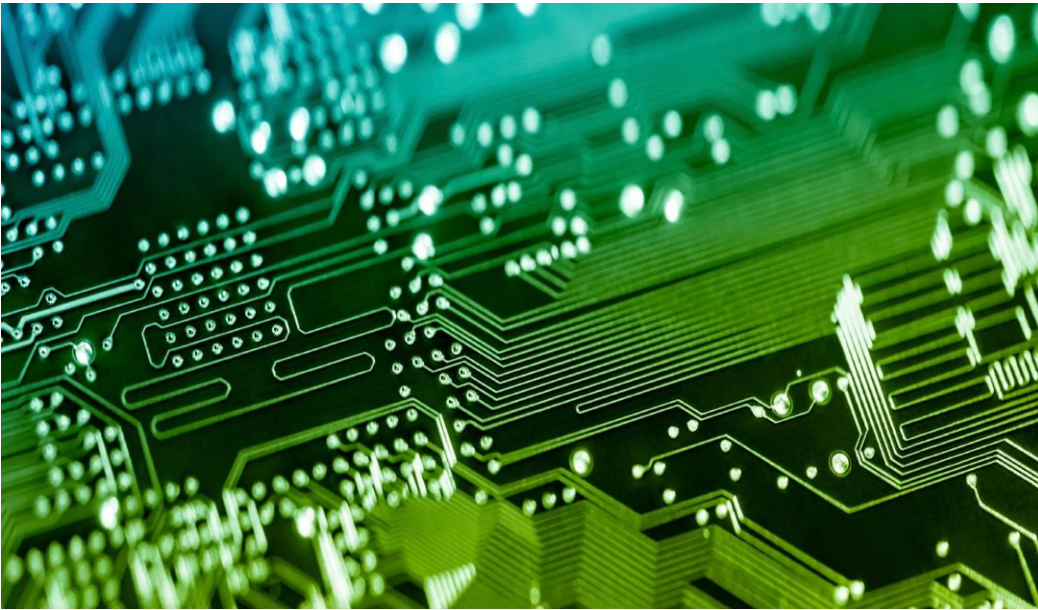


### What are the Services Provided by Nile Logistics IOR Service?

For this service, Nile Logistics will act as the importer/exporter for customs And taxation declaration purposes at the time of import/export; be responsible To Customs, Tax and other regulatory authorities for any enquiries in Terms of the importations; apply for any necessary import/export licenses or permits if required; maintain records for the minimum duration required Under local law (and poten2ally be subject to audits and investigations during such time frames which are often up to 10 years); and complete all regular filing requirements associated with the payment of duties and taxes. In essence most of the risks associated with assessments by the Customs / Tax authorities and the administration are borne by the IOR.

If you are looking to expand your operations across this region, or globally, without the costs and exposures That come with the establishment of multiple corporate entities or appointment of direct agents, then Nile Logistics provides you with an ideal solutions.





**Nile Logistics International is a licensed Logistics Provider  
by National Telecom Regulatory Authority NTRA– Egypt**

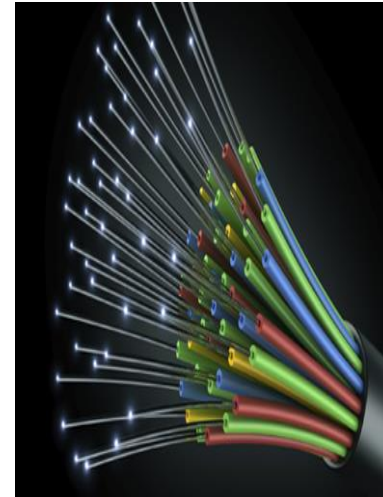
### **Specialized IOR service for High-Tech Products**

*Nile Logistics provides integrated, single-source logistics solutions To cover the whole high-tech & electronics supply chain from Manufacturing through delivery to the End customer.*

*Our High-tech & electronics industry Logistics experts understand the Supply chain challenges which are facing the industry and the efficiency of its supply chain process.*

*We have wide experience in handling Logistics of the following Technology sectors:*

- *Computers, Mobile Phones.*
- *Data Storage Devices.*
- *Semiconductors.*
- *Telecom Equipment (Wired/Wireless/Passive components).*
- *Power Station.*
- *Solar Solutions Products.*



*We understand the needs of Distributers and Foreign companies in Egypt, Egyptian importation regimes, laws and procedures and Telecom Approvals process, for that reason we are serving the most well-known telecom distributers and vendors worldwide.*

**We offer Door To Door service including:**

- *Pick up from the overseas Vendors / Hub points.*
- *Handling inbound shipments using our IOR Service (based on Standard Contracts we sign with our clients to keep both parties Rights)*
- *Process all the bank approvals.*
- *Process all the customs and NTRA approvals*
- *Shipment release and delivery / or Storage if required.*
- *Invoicing, Payments collection.*
- *Payments settlement with vendors / shippers.*

## Main Clients - Brands

SOURCEfire

Polycom

Ruckus  
Simply Better Wireless

Transitions

global invacom  
completing the picture

Security-Vision-Systems  
MOBOTIX

riverbed

LEVITON

CORNING  
Discovering Beyond Imagination

AXIS  
COMMUNICATIONS

PANAMAX

iPECS  
SBG-1000  
SMART BUSINESS GATEWAY

CITRIX

Alcatel-Lucent

AVAYA  
INTELLIGENT COMMUNICATIONS

ORACLE

Sunfire

f5

aruba  
NETWORKS

Systemax

CISCO

Entrust

PROFICIENT

ZHONE

LG  
ERICSSON

DELL

hp

NUTANIX

Getac

MATRIX  
TELECOM | SECURITY

FORTINET

NEC

logitech

BROCADE

paloalto  
NETWORKS

opengear

Extreme  
Connect Beyond the Network

CISCO  
Meraki

SOPHOS

CRESTRON

revolabs

BARCO

## Membership



**Deutsch-Arabisches  
Industrie- und Handelskammer**  
German-Arab  
Chamber of Industry and Commerce  
الغرفة الألمانية العربية للصناعة والتجارة

*We Deliver Peace of Mind*

### Contact us:

4 Eltahrir St., Square 1130 Sheraton Heliopolis, Cairo 11361 - Egypt

Tel: +202 2269 2714 / 19 | +2010 606 777 65

[www.nilelogistics.com](http://www.nilelogistics.com)

[ior-eor.services@nilelogistics.com](mailto:ior-eor.services@nilelogistics.com)